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Both Facility Managers and Suppliers Can Benefit From September's Substantial Information

Are you ready to cross the bridge into the future? Ready to stick your head into the clouds? The future exists now and it's in the clouds. Find out how the internet and the cloud can save your business time and money. Are you still using paper plans and drawings? Where the heck are those warranty and maintenance documents? Anyone seen the as-builts? How much time and energy are you spending looking for documents, compiling bids, passing paper documents back and forth? Interested in expediting the bidding process and expanding your reach to subs and suppliers all from your keyboard?

Would you like to be able to submit bids to facility managers electronically, look at drawings online, submit shop drawings and BIM files electronically? The technology is here and it is based in the cloud. How would you like to be able to bring up warranties, maintenance documents and as-builts with a few keystrokes and allow your people in the field to access these, as well, with tablets and i-Pads?

Steve Adams with The Construction Reporter knows how to help both facility managers and their suppliers access and share information online. Plan today to join the Facility Manager Association of New Mexico on Wednesday, September 19th, 2012, at 7:15 am at Garduno's Uptown to tap into these resources. Reservations are required but first-time facility managers are always free—suppliers, invite your facility business partner to join you and FMANM will buy the breakfast. Email carolee@fmanm.com (preferred) or call 505-331-2477 to make your reservation.

Come and see how the future is here, today!

Help Plan the 2013 FMANM Programs: Submit YOUR Important Ideas via Email TODAY

Are you a facility manager who is seeking specific information on solar technologies, energy management, or some other new building service? Or, are you a supplier who would like the stage to get your innovative product or service in front of New Mexico's facility managers?

What about something more esoteric like "How to Deal with Difficult People" or "How Can I Tell If My Job is Killing Me?"

In an effort to make the Facility Manager Association of New Mexico's programs relevant and interesting to both its facility manager and supplier members, we invite you to submit ideas to the FMANM Program Planning committee before September 30th, 2012. Decide now what you would like to hear about, or what product or service you would like to have considered, or what topic would address the daily challenges of the facility management and supply environment. Write a few lines but please help us. Let us know what you want to hear about and why it is important in your life in facilities.

Emailed submissions encouraged. Your ideas will count. Make them known.

Please submit your ideas by September 30, 2012. Contact Carolee at carolee@fmanm.com or call 505-331-2477 for more information.

Difficult Economy Demands a New Way of Thinking About How You Handle Finances and Borrow Money

Robin Brule is the Vice President for Membership Development for the New Mexico Educators Federal Credit Union. Speaking to members and guests of the Facility Manager Association of New Mexico in August, she emphasized the idea that these tough economic times demand new ways of thinking about how you or your business handle the financial challenges presented by the changing marketplace.

"It is important to find a partner who understands your goals and has the resources to help you meet them in a creative way, The current economic climate has created an evolution of sorts where financial services providers have had to reinvent their products and service offerings to fit with the changing demands of their client partners. In the end, it is all about customer service and communication," she said.

Brule urged people to search for alternative methods of resolving economic challenges. "Your financial institution works for you. Never be afraid to exercise your options!"



Money cont'd





Executive Director - Carolee Griffin

Throughout my 12 years as Executive Director for various permutations of an organization dedicated to providing resources and information to facility managers, a common thread has always been the recruitment of folks who are willing to help guide the group by devoting a small amount of time by serving on the Board of Directors. The bigger picture is that we are proud of having contributed thousands of dollars to scholarship funds at UNM and CNM for students entering into the trades which train the technicians we all want to hire today, and who become the facility managers of the future. Each person who has served us on our Board can take credit for this major accomplishment.

There is room for YOU in this organization to serve as member on our Board of Directors. The requirements are relatively minimalistic and your guidance and opinions are respected, valued, and necessary for the health and sustainability of this organization. Facility managers are needed but so too are motivated supplier members who want to make a difference. Please contact me and I will be happy to discuss with you how you can contribute to an important effort.

PS—it's a nice line for your resume, too!

FMANM 2012 Membership List

- A Mechanical Resource LLC • ABM Janitorial Services
- ABQ Engineering Inc. • Ace Asphalt • Advantage Security
- Albuquerque Public Schools/Operations Dept
- All American Moving Services • Alvarado Management Ltd
- American Leak Detection of NM • Amerind Risk Management Corp
- Armour Pavement • Ashcraft Mechanical • B & D Industries
- Baptist Convention of NM • Bath Engineering Corporation
- Beaudin Ganze Consulting Engineers • Blue Cross Blue Shield
- Bob's Painting • Boyd Engineering Supply • Britton Construction
- Carnes & Company • Carrier • CB Richard Ellis
- CentiMark Roofing • CH2M Hill • Chaparral Materials
- ChemSearch • City of Albuquerque/Aviation Dept
- CNM/ School of Applied Technologies • Coronado Center
- Coronado Paint & Decorating Inc. • Crenshaw Consulting Group
- Dion's Pizza Construction • Edward Mindlin Co.
- Employbridge/Staffing Solutions • Energy Control Inc.
- Enernoc • Facility One • Gary Stevens LLC
- Greater Albuquerque Habitat for Humanity • Greer Enterprises
- Heel Inc. • Honeywell DAS • IEC Electronics • Improve Group
- Industrial Water Engineering • Innovative Moving Systems
- Insight Construction • Institute of American Indian Arts
- Integrated Control Systems • Jan-Pro of NM, Inc.
- Johnson Controls • Jones Lang LaSalle • Just Sprinklers
- Kinetic Improvement • Klinger Construction
- Kone Elevator and Escalator
- La Vida Llena • Route 66 Casino/Laguna Development Corporation
- Laun-Dry Supply Company • Lovelace Respiratory Research Institute
- Maintenance Service Systems • Matheson-TriGas Inc.
- Mesa Detection Agency • Mesa Equipment
- Miller Bonded • Moving Solutions • National Roofing
- State of NM/Building Services Division
- New Mexico Educators Federal Credit Union • New Mexico Gas Co.
- MSR-FSR • OSI/ISO • Orkin Pest Control
- OSO Bio PharmaSolutions • Overhead Door Co.
- Paul Davis Restoration • Prime Therapeutics Inc.
- Professional Business Systems, Inc.
- Progressive Services • Protection One • PNM • QNURU
- Quail Run Association • Real Pest Solutions LLC
- RoofCare • Sandia Resort and Casino
- Sandoval County Public Works • Sealant Specialists, Inc.
- ServiceMaster Performance • Servicon Inc. • ServPro of Rio Rancho
- Sherwin-Williams Paint • SMG/ Albuquerque Convention Center
- Solar Shield Technologies LLC • Sparkle Maintenance Inc.
- Steamatic of Albuquerque and Santa Fe
- Stewart and Stevenson • SMI Facility Services
- Sunland Asphalt • SW Asset Management • The Groundskeeper
- The Johnston Company Inc. • ThyssenKrupp Elevator
- TP Pump • Transcore • Travers Mechanical Services
- Trinity Solutions Group • Tux Window Cleaning Ltd.
- University of New Mexico Hospital • Upland Corporation
- Voss Lighting • Western States Fire Protection
- Williamson Restoration • Windsor Door Sales
- Wisco Supply • WM Carroll LLC
- Yearout Mechanical Service, LLC • Zia Rising Management

Upcoming Events Calendar 2012

Wednesday, September 19th

7:15 am, Garduno's Uptown
Latest Trends in Information Sharing

Friday, October 26th

**Treat yourself to the BEST TRADESHOW ever:
Join us at Sandia Resort & Casino just in time for Halloween!
The 2012 FAB O&M Show**

Wednesday, November 21st

7:15 am, Garduno's Uptown
TBA

Wednesday, December 19th

7:15 am, Garduno's Uptown
Annual Holiday Party and Scholarship Fund Awards



FMANM Vision Statement: Establish and implement an organization to promote education, information, solutions and opportunities associated with the operations, maintenance, and sustainability of facilities.

CHECK US OUT ON THE WEB AT WWW.FMANM.COM

Crossing the Bridge to the Future Wednesday, September 19th

Make reservations now to join the Facility Manager Association of New Mexico to learn vital information about how facility managers and suppliers can share information. You must rsvp by 5 pm on Monday, September 17th, to be included. **Please rsvp to carolee@fmanm.com (preferred) or by calling 505-331-2477.**

When: Wednesday, September 19, 2012, at 7:15 a.m.
(Arrive early for coffee and connections)

Where: Garduno's Uptown
2100 Louisiana Boulevard NE
Albuquerque, NM (505) 880-0055

Cost: \$30 to Members
\$35 to Non-Members

Join us for a Southwestern style breakfast buffet!



2012 FAB O&M Show Sandia Resort & Casino is the **ONLY** Tradeshow for Facility Folks

Facility Managers: Mark your calendar today to take off on Friday afternoon, October 26th, 2012, from noon to 4, and head over to the Sandia Resort & Casino to attend the **2012 FAB O&M Show**, a professional tradeshow especially for you! See the latest and greatest in products and services that make running your building easier and more efficient, presented by suppliers who want to EARN your business. Free \$50 gift certificates, free food and beverages, free parking, and a cash bar complete the Halloween-themed kick-off to your weekend. Bring your whole staff and leave work early. Questions? Call Carolee at 505-331-2477 or email carolee@fmanm.com. See YOU at **2012 FAB O&M Show!**

Suppliers: Get your name in front of facility decision makers who are members of these SIX important facility management, engineering, building ownership, and property management organizations: The Facility Manager Association of New Mexico (**FMANM**), the International Facility Managers Association (**IFMA**), the New Mexico Society for Healthcare Engineering (**NMSHE**), the Institute of Real Estate Management (**IREM**), the National Association of Purchasing Managers-New Mexico (**NAPM-NM**), and the **North I-25 Business Association**. Complete information and registration is all online at www.fmanm.com click the FAB O&M Exhibitors Registration tab. Booths will sell out so register online TODAY to part of the **2012 FAB O&M Show**.

2012 FAB O&M Show

2012 FAB O&M Show



in partnership with

NORTH I-25
BUSINESS
ASSOCIATION



NAPM-NM, Inc.

Your Annual Facility Professional's Tradeshow

WHEN:

Join us on Friday, October 26th, 2012, from noon to 4 pm. Leave work early and bring your staff to eat, relax, network, and join the fun

WHERE:

Sandia Resort & Casino, Ballroom C, Albuquerque, NM

COST:

Admission is **FREE** to business card-wielding facility professionals and their staffs (but you **MUST** have your business cards to be eligible for \$50 gift certificates)

WHO:

Facility and Property Managers, Building Owners, and Engineers from across NM

Why attend?

- Learn about new products, services, and trends in facility management
 - Meet the suppliers who want to EARN your business
 - Network with other facility managers
 - Free refreshments, soft drinks, and a cash bar

AND win a \$50.00 Gift Card!*

Vendor space is still available! Log onto www.fmanm.com to register online (preferred) or call Carolee at 505-331-2477 for more information

*Unlike other events you may have attended, only card-carrying facility professionals are eligible to win gift certificates, and each door prize is valued at \$50.00 or more!