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Excitement is Building: 2012 Fab O&M Show October 26th Sandia Resort & Casino

Facility Managers:

FREE \$50 gift certificate, FREE food, FREE parking, and FANTASTIC folks await you at the only facility managers and engineers tradeshow in the state. **BRING YOUR BUSINESS CARDS!** Mark your calendar today to take off on Friday afternoon, October 26th, 2012, from noon to 4, and head over to the Sandia Resort & Casino to attend the 2012 FAB O&M Show. See the latest and greatest in products and services that make running your building easier and more efficient, presented by suppliers who want to EARN your business. The Halloween-themed kick-off to your weekend will include trick and treats and a cash bar (and folks with drink tickets). Bring your whole staff and leave work early. Questions? Call Carolee at 505-331-2477 or email carolee@fmanm.com. See YOU at 2012 FAB O&M Show!

Suppliers:

Get your name in front of facility decision makers who are members of these SIX important facility management, engineering, building ownership, and property management organizations: The Facility Manager Association of New Mexico (**FMANM**), the International Facility Managers Association (**IFMA**), the New Mexico Society for Healthcare Engineering (**NMSHE**), the Institute of Real Estate Management (**IREM**), the National Association of Purchasing Managers-New Mexico (**NAPM-NM**), and the **North I-25 Business Association**. Complete information and registration is all online at www.fmanm.com click the FAB O&M Exhibitors Registration tab. Booths will sell out so register online TODAY to part of the 2012 FAB O&M Show.

2012 FAB O&M Show

2012 FAB O&M Show



in partnership with

NORTH I-25
BUSINESS
ASSOCIATION



NAPM-NM, Inc.

Your Annual Facility Professional's Tradeshow

WHEN:

Join us on Friday, October 26th, 2012, from noon to 4 pm. Leave work early and bring your staff to eat, relax, network, and join the fun

WHERE:

Sandia Resort & Casino, Ballroom C, Albuquerque, NM

COST:

Admission is **FREE** to business card-wielding facility professionals and their staffs (but you **MUST** have your business cards to be eligible for \$50 gift certificates)

WHO:

Facility and Property Managers, Building Owners, and Engineers from across NM

Why attend?

- Learn about new products, services, and trends in facility management
 - Meet the suppliers who want to EARN your business
 - Network with other facility managers
 - Free refreshments, soft drinks, and a cash bar

AND win a \$50.00 Gift Card!*

Vendor space is still available! Log onto www.fmanm.com to register online (preferred) or call Carolee at 505-331-2477 for more information

*Unlike other events you may have attended, only card-carrying facility professionals are eligible to win gift certificates, and each door prize is valued at \$50.00 or more!



Executive Director - Carolee Griffin

When you're hot, you're hot!!

Riding the wake of the most successful golf tournament in the history of the Facility Manager Association of New Mexico back in July, the upcoming Facility and Building Operations & Maintenance Show (FAB O&M for short) is shaping up to be a block-buster, too. The key? Location, location, location, AND wonderful people. The beautiful Sandia Resort and Casino is a great destination for any reason, but add on a high energy exhibition by very motivated facility supply professionals and you have a winning hand.

But in essence, this show is really about seeing old friends and making new one

Joseph Rodriguez is the Superintendent of Facilities for Sandia Resort and Casino, and the Vice President for FMANM. I am proud to serve Joseph as his Executive Director and very happy that we will be at his facility for this event. I first met Joe in 2001 as he was engaged in bringing the Isleta Casino out of the green field, and later I worked with him at the Albuquerque Sunport.

The group's President, Gary Stevens, is Chief Engineer for Albuquerque Plaza, and the Director of Facilities for the Southwest Region of Allegiance Realty Corporation. I met Gary in 2002 when he was an engineer at Cardinal Health and had the pleasure of working with him again at Citibank, managed by Cushman Wakefield.

Having two of the most accomplished, knowledgeable, and high profile facility engineering managers in the top leadership positions of the FMA organization is an honor to our group and our tradeshow and it makes me very proud. The two most recognizable buildings in Albuquerque are represented by these two dedicated men. Both have supported the facility manager's community over many years, and I am personally thankful to know them, work with them, and work for them.

Be sure to take the time to share the spirit, camaraderie, and leverage the chance to develop relationships that the FAB O&M Show offers to YOU. Become a part of the community in which you work. See you on the 26th!



FMANM Vision Statement: Establish and implement an organization to promote education, information, solutions and opportunities associated with the operations, maintenance, and sustainability of facilities.

FMANM 2012 Membership List

- ABM Janitorial Services** • Ace Asphalt • Advantage Security
Albuquerque Public Schools/Operations Dept
All American Moving Services • Alvarado Management Ltd.
American Leak Detection of NM • Amerind Risk Management Corp.
- Armour Pavement** • **Ashcraft Mechanical** • B & D Industries
Baptist Convention of NM • Bath Engineering Corporation
- Beaudin Ganze Consulting Engineers**
Blue Cross Blue Shield of NM • Bob's Painting
Boyd Engineering Supply • Britton Construction
Business Environments • Carnes & Company • Carrier
CB Richard Ellis • CentiMark Roofing • CH2M Hill
Chaparral Materials • ChemSearch
City of Albuquerque/Aviation Dept
CNM/ School of Applied Technologies • **Construction Reporter**
Coronado Center • Coronado Paint & Decorating Inc.
- Crenshaw Consulting Group** • Dion's Pizza Construction
D.R.B. Electric • Edward Mindlin Co.
Employbridge/Staffing Solutions • Energy Control Inc.
Enernoc • **Everguard Roofing & Solar**
Engineered Equipment Sales & Testing • Engineering Economics Inc.
eKore • Facility One • Gary Stevens LLC
- Greater Albuquerque Habitat for Humanity • Greer Enterprises
Heel Inc. • Honeywell DAS • IEC Electronics • Improve Group
Industrial Water Engineering • Innovative Moving Systems
Insight Construction • Institute of American Indian Arts
Integrated Control Systems • Jan-Pro of NM, Inc.
Johnson Controls • Jones Lang LaSalle • Just Sprinklers
Kinetic Improvement • **Klinger Construction**
Kone Elevator and Escalator
La Vida Llena • Route 66 Casino/Laguna Development Corporation
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New Mexico Educators Federal Credit Union • New Mexico Gas Co.
Noribachi • Orkin Pest Control • OSO Bio PharmaSolutions
Overhead Door Co. • **Paul Davis Restoration** • **PNM**
Prime Therapeutics Inc. • Professional Business Systems, Inc.
Progressive Services • **Protection One** • Quail Run Association
R.E. Michel Company, Inc. • RoofCare • **Sandia Resort & Casino**
Sandoval County Public Works • **Sealant Specialists, Inc.**
Security Hardware Solutions • ServiceMaster Performance
Servicon Inc. • ServPro of Rio Rancho/Sandoval County
SMG/Albuquerque Convention Center • SMI Facility Services
Sparkle Maintenance Inc. • **Star Paving Company**
State of NM/Building Services Division
Steamatic of Albuquerque and Santa Fe
Stewart and Stevenson • Sunland Asphalt
SW Asset Management • The Groundskeeper
The Johnston Company Inc. • ThyssenKrupp Elevator
TP Pump • Transcore • Tremco • Travers Mechanical Services
Trinity Solutions Group • Tux Window Cleaning Ltd.
University of New Mexico Hospital • Upland Corporation
Voss Lighting • **Western States Fire Protection**
Williamson Restoration • Windsor Door Sales
Wisco Supply • **WM Carroll LLC**
Yearout Mechanical Service, LLC • Zia Rising Management

New Members:

- Access Technologies** • Furniture Medic by Respoke Restoration
New Water Innovations • Southwest Infrared Inc.
State Bar of New Mexico

Special thanks to our Corporate Members in bold

Cloud-Based Technology Streamlines Facility Management

Steve Adams with The Construction Reporter addressed facility managers and their supporters at the September breakfast meeting with information about the new “Cloud-based” technology that can save time and money, specifically addressing cloud-based project and construction management platforms.

“We can teach you to manage the process so you can manage your projects,” he said. “The next generation of platforms in the Cloud offer bid facilitation services and project management tools that combine the best features of an electronic plan room with the privacy and accountability of a document management service.”

The new digital platforms offer a full-service online plan room for anyone soliciting bids and complete document management and control capabilities for facility managers, design professionals, and owners. The latest Cloud-based technologies come with tools and features that may be customized project-by-project and phase-by-phase. “The new platforms are flexible, cost efficient and versatile with options suitable for every project type or size,” he continued.

The advantage for facility and construction managers? “Advertise your bidding opportunities yourself using state-of-the-art plan room technology. Invite qualified contractors and suppliers to bid your project with complete privacy and accountability while controlling access throughout. Facility management is a complex business from planning to punch List. Make the process easier! Cloud-based platforms save you both time and money throughout your processes by reducing the number of paper documents needed and getting your documents and notices out to the trades and suppliers easier and faster,” he continued.

“The fact that you can go online at any time and have the complete set of documents at your disposal including manuals is a huge time saver. Streamline your communications by eliminating the handling of voluminous paper documents using reliable and rapid digital methods. Cloud-based platforms allow you to significantly reduce the time and effort spent on ordering and filing traditional printed documents. You’ll notice a distinct improvement in the time saved and the reliability of digital document delivery. Now, you can track and manage more projects using a paperless system.”

How about reducing costs?

“By using one of these platforms you will realize significantly reduced costs from the printing and purchase of paper, as well as shipping and handling of all your project related documents. You and those you authorize will have immediate access to your documents online through secure, access-controlled systems via laptop, notebooks or iPads. You’ll also reduce the costs associated with project overhead by reducing staff time and effort required for document sign-off, printing, filing and storage.”

Ever wonder if a critical project document has been delivered AND opened? Using Cloud-based technology you can improve overall project management by knowing exactly who saw what, and when. By tracking the distribution of all project documents, project owners and senders will avoid delays associated with document revisions and updates, and stay on scheduled timelines.

“The environmental impacts of the construction process are well documented. The volume of paper traditionally required to properly document and manage a project is enormous. Hundreds of people and companies are typically required to have copies of the exact same information for their own purposes. To accomplish that, it is printed in hardcopy and shipped to the people who need it. Many dozens up to many hundreds of trees are required to produce the paper needed for this. The Co2 and other emissions from the shipping and distribution process add to the damage created by the process,” he explained.

“Asset owners and the design and construction communities are turning their energies towards more sustainable processes for their projects. Cloud-based technology provides a key resource to reduce the overall impact of a project while at the same time reducing the costs of managing and distributing project documents. It is a complete win-win for the project; reduced environmental impact and reduced project cost. As part of an overall approach you can deliver a significant positive impact for your project. Faster, more efficient bidding, project delivery, document storage and retrieval are the results.”

“The powerful document, communication and data management provided in these platforms will streamline key project activities managed by facility professionals. Important and time consuming activities such as prequalifying bidders, receiving bids, executing installations and maintenance, storing as-builts and managing submittals and shop drawings are all made much easier and more risk free. Having enhanced document control and comprehensive audit trails significantly reduces the risk of delays or claims arising from the processes you manage,” he continued.

Other advantages include enhanced document control, audit trail control, accurate online bidding, controlled prequalification where you can define specific requirements that proponents must submit information on and receive pre-formatted responses based upon the profile created by the respondent, submittal management, production of individual or sets of documents, and project document control.



Cloud-Based Technology cont'd

"You can get the right documents to the right people at the right time," he emphasized. "An easy-to-use online document control system operates as a centralized repository for all your project documents. It significantly reduces the time and costs associated with distributing and tracking the large volume and variety of documents it takes to successfully complete a project. The increased accountability that comes with knowing exactly who saw what and when reduces the risk of costly delays or claims arising from errors or omissions."

"Issuing invitations to bid is easily accomplished. Your company's complete database of Trades and Suppliers is available to you in an easily searched and sorted format. Invitations are sent via either fax or email. Faxed invitations are broadcast all at once

rather than more typical one after the other sequential faxing. Automated reports track responses from those who confirm they intend to bid. Summary lists of all the invited companies are provided to simplify the follow up process."

The online bidding of projects streamlines the entire bidding process while significantly reducing the risk of errors. Integrated online bidding software is secure technology that ensures the integrity of the process while delivering all the benefits of a controlled online system," he said.

"Many other features which reduce or eliminate error, facilitate communication among stakeholders, and save time and money are ultimately the end product of utilizing this new technology," he commented in closing.





Upcoming Events Calendar 2012

Friday, October 26th

Treat yourself to the **BEST TRADESHOW** ever:
Join us at Sandia Resort & Casino just in time for Halloween!
The 2012 FAB O&M Show from noon to four

Wednesday, November 21st

7:15 am, Garduno's Uptown
Albuquerque Economic Development Corp: New Businesses Coming

Wednesday, December 19th

4 to 7 pm, Garduno's Uptown
Annual Holiday Party and Scholarship Fund Awards

CHECK US OUT ON THE WEB AT WWW.FMANM.COM

Facility Professional's Tradeshow Friday, October 26th at the Sandia Resort & Casino

Facility Professionals: **FREE ADMISSION BUT BRING YOUR BUSINESS CARDS!** Plan ahead to one-stop-shop and win fabulous door prizes with your staff at the only trade show directed towards your needs. Supplier Exhibitors: Take advantage of this affordable high visibility opportunity to meet your new and existing customers in a fun and friendly atmosphere!

- When: Friday, October 26th, 2012, noon to 4 pm
- Where: Sandia Resort & Casino
Ballroom C
Albuquerque, NM
- Cost: Free to all Facility and Property Managers, Building Owners, and Engineers from across NM

Join us to eat, relax, network and enjoy the fun

