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## The Latest! The Greatest! Energy Efficient Buildings? It's the Year's Hot Topic!

**B**uilding energy efficiency may not be sexy, but it is big business. And according to recent reports, it's going to get a whole lot bigger.

Pike Research predicts the building energy efficiency market will soar more than 50 percent between now and 2017 to \$103.5 billion. Among the leading factors: an active stable of energy service companies (ESCOs) and aggressive efficiency policies being enacted around the world. High-efficiency equipment, such as HVAC (heating, ventilation and air conditioning) and lighting will become more desirable in the coming years, according to the Pike report "Energy Efficient Buildings: Global Outlook." The market for high-efficiency HVAC systems, for example, will more than double to \$6.4 billion between now

and 2017.

How do YOU, the local facility manager, navigate the tides and waves of this trend? Who is here locally to help you understand which way to set sail?

Join the Facility Manager Association of New Mexico for breakfast at 7:15 am on Wednesday, September 18th, 2013, at the Garduno's Uptown Restaurant in Albuquerque, NM. Experts from the Santa Fe Community College (who offer certifications and accreditation in this field) will address these timely and important concepts.

Reservations are always necessary but first time facility managers are always free. Email carolee@fmanm.com (preferred) or call 505-975-6753 to save your space today.



## The ONLY Tradeshow for Facility Folks is Back: Bigger, Better and Beautiful at Sandia Resort & Casino

**Facility Managers:** Mark your calendar today to take off on Friday afternoon, October 25th, 2013, from noon to 4, and head over to the Sandia Resort & Casino to attend the 2013 FAB O&M Show, a professional tradeshow designed ONLY for you! See the latest and greatest in products and services that make running your building easier and more efficient, presented by suppliers who want to EARN your business. Free \$50 gift certificates just for attending, free food and beverages, free parking, and a cash bar complete the Halloween-themed kick-off to your weekend. Reward your whole staff and leave work early. Questions? Call Carolee at 505-975-6753 or email carolee@fmanm.com. Can't wait to see YOU at 2013 FAB O&M Show!

**Suppliers:** Get your name in front of facility decision makers who are members of the very high profile Facility Manager Association of New Mexico, and the New Mexico Society for Healthcare Engineering. Complete information and registration is all online at [www.fmanm.com](http://www.fmanm.com), click the FAB O&M Exhibitors Registration tab. The show is expected to sell out again so register TODAY.



**NEW THIS YEAR!** Corporate Sponsorships are available. Join the elite sponsors with preferred advertising for only \$400.00. Contact Carolee at 505-975-6753 for all the details.





## Your Annual FAB O&M Show

### WHEN:

Join us on Friday, October 25th, 2013, from noon to 4 pm. Leave work early and bring your staff to eat, relax, network, and join the fun

### WHERE:

Sandia Resort & Casino, Ballrooms B & C, Albuquerque, NM

### COST:

Admission is FREE to business card-wielding facility professionals and their staffs (but you MUST have your business cards to be eligible for \$50 gift certificates)

### WHO:

Facility and Property Managers, Building Owners, and Engineers from across NM

### Why attend?

- Learn about new products, services, and trends in facility management
- Meet the suppliers who want to EARN your business
  - Network with other facility managers
  - Free refreshments, soft drinks, and a cash bar

**AND win a \$50.00 Gift Card!\***

Vendor space is still available! Log onto [www.fmanm.com](http://www.fmanm.com) to register online (preferred) or call Carolee at 505-975-6753 for more information

\*Unlike other events you may have attended, only card-carrying facility professionals are eligible to win gift certificates, and each door prize is valued at \$50.00

**Corporately Sponsored by**



More corporate sponsorships available: Call Carolee at 505-975-6753



**Executive Director - Carolee Griffin**

Throughout my lucky 13 years as Executive Director for various re-inventions of an organization dedicated to providing resources and information to facility managers, a common thread has always been the recruitment of folks who are willing to help guide the group by devoting a small amount of time by serving on the Board of Directors. The bigger picture is that we are proud of having contributed thousands and thousands of dollars to scholarship funds at UNM and CNM for students entering into the trades which train the technicians we all want to hire today, and who become the facility managers of the future. Each person who has served us on our Board can take credit for this major accomplishment. AND you get to work with some of the TOP facility managers in the state!

There is room for YOU in this organization to serve as member on our Board of Directors. The requirements are relatively minimalistic and your guidance and opinions are respected, valued, and necessary for the health and sustainability of this organization. Facility managers and engineers are essentially needed but so too are motivated supplier members who want to make a difference. Please contact me and I will be happy to discuss with you how you can contribute to an important effort.

PS— it's a VERY nice line for your resume, too!



**FMANM Vision Statement:** Establish and implement an organization to promote education, information, solutions and opportunities associated with the operations, maintenance, and sustainability of facilities.

**FMANM 2013 Membership List**

- ABM Janitorial Services** • **Access Technologies** • Ace Asphalt Advantage Security • Albuquerque Public Schools/Operations Dept
- All American Moving Services • Alvarado Management Ltd.
- American Leak Detection of NM • Amerind Risk Management Corp.
- Armour Pavement** • **Ashcraft Mechanical** • B & D Industries
- Baptist Convention of NM • Bath Engineering Corporation
- Beaudin Ganze Consulting Engineers** • Bixby Electric
- Blue Cross Blue Shield of NM • Bob's Painting
- Boyd Engineering Supply • Brian McPartlon Roofing LLC
- Britton Construction • Business Environments • Carnes & Company
- Carrier • CB Richard Ellis • CentiMark Roofing
- Chaparral Materials • ChemSearch
- City of Albuquerque/Aviation Dept
- CNM/ School of Applied Technologies • **Construction Reporter**
- Coronado Center • Coronado Paint & Decorating Inc.
- Crenshaw Consulting Group** • Cutting Edge Painting
- Dion's Pizza Construction
- D.R.B. Electric** • Employbridge/Staffing Solutions • Energy Control Inc.
- Enernoc • **Everguard Roofing & Solar**
- Engineered Equipment Sales & Testing • Engineering Economics Inc.
- eKore • Facility One • Furniture Medic by Bespoke Restoration
- Gary Stevens LLC • Greater Albuquerque Habitat for Humanity
- Greer Enterprises • Heel Inc. • Honeywell DAS • IEC Electronics
- Improve Group • Industrial Water Engineering • Innovative Moving Systems
- Insight Construction • Institute of American Indian Art
- Integrated Control Systems • Jan-Pro of NM, Inc.
- Johnson Controls • Jones Lang LaSalle • Just Sprinklers
- Kinetic Improvement • **Klinger Construction**
- KONE Elevator and Escalator** • Ladera Engineering • La Vida Llena
- Route 66 Casino/Laguna Development Corporation
- Laun-Dry Supply Company • Lovelace Respiratory Research Institute
- Maintenance Service Systems • Matheson-TriGas Inc.
- Mesa Detection Agency • **Mesa Equipment** • **Mike's Quality Painting**
- Miller Bonded • Mountain Vector • **Moving Solutions**
- MSR-FSR • National Dance Institute of NM
- National Roofing • State of NM/Building Services Division
- New Mexico Educators Federal Credit Union • New Mexico Gas Co.
- New Water Inovations • Noribachi • Orkin Pest Control
- OSO Bio PharmaSolutions • Overhead Door Co.
- Paul Davis Restoration and Remodeling** • Planet Forward LLC
- PNM** • Prime Therapeutics Inc. • Professional Business Systems, Inc.
- Progressive Services • QMI New Mexico
- Quail Run Association • R.E. Michel Company, Inc. • **RoofCARE**
- Royal Electric Co. • Sandia Laboratory Federal Credit Union
- Sandia Resort & Casino** • **Sandoval County Public Works**
- Santa Fe Community College • **Sealant Specialists, Inc.**
- Security Hardware Solutions
- ServiceMaster Performance • **Servicon Inc.**
- ServPro of NE Albuquerque
- ServPro of Northwest Albuquerque
- ServPro of Rio Rancho/Sandoval County
- Sherwin-Williams Paint Co. • Simard Electric Services LLC
- SMG/Albuquerque Convention Center • SMI Facility Services
- Southwest Door Services • Southwest Infrared Services Inc.
- Star Paving Company** • State Bar of New Mexico
- State of NM/Building Services Division
- Steamatic of Albuquerque and Santa Fe
- Stewart and Stevenson • Sunland Asphalt • SW Asset Management
- The Groundskeeper • **The Johnston Company Inc.**
- Thyssen Krupp Elevator • TLC Plumbing and Utility
- TP Pump • Transcore • Tremco • Travers Mechanical Services
- Trinity Solutions Group • Tux Window Cleaning Ltd.
- University of New Mexico Hospital • Upland Corporation
- Voss Lighting** • **Western States Fire Protection**
- Williamson Restoration • Windsor Door Sales
- Wisco Supply • **WM Carroll LLC** • Workspace Dyamics
- Yearout Mechanical Service, LLC** • Zia Rising Management

Special thanks to our Corporate Members in bold

**Upcoming Events Calendar 2013**

**Wednesday, September 18th**

7:15 am, Garduno's Uptown  
The Latest and Greatest in Energy Efficient Buildings

**Friday, October 25th**

12 noon, Sandia Resort & Casino  
Facility and Building Operations & Maintenance Show

**Wednesday, November 20th**

7:15 am, Garduno's Uptown  
TBD

**Wednesday, December 18th**

5-8 pm, Sandia Resort and Casino  
Holiday Party at Bien Sur



# Help Plan the 2014 FMANM Programs Submit YOUR Important Ideas via Email TODAY

**A**re you a facility manager who is seeking specific information on solar technologies, energy management, or some other new building service? Or, are you a supplier who would like to take the stage to get your innovative product or service in front of New Mexico's facility managers?

In an effort to make the Facility Manager

Association of New Mexico's programs relevant to both its facility manager and supplier members, we will be inviting YOU to submit ideas to the FMANM program planning committee in October, 2013. Watch for our quick and easy email survey, coming out SOON.

Decide now what you would like to hear about, or what product or service you

would like to have considered. Write a few lines but please help us. Let us know what you want to hear about and why it is important in your life in facilities.

Your ideas will count. Make them known.

Watch this space! Contact Carolee at [carolee@fmanm.com](mailto:carolee@fmanm.com) or call 505-975-6753 for more information.

# Local and State Economic Development Reviewed at August Meeting

**T**wo for the price of one! Bob Walton with Albuquerque Economic Development and his wife Kathy Walton with the State of New Mexico's Economic Development Department summed up the efforts of both organizations to attract new and develop existing businesses at the August meeting of the Facility Manager Association of New Mexico. "Our efforts have brought 3,200 new jobs to the state since the bottom fell out in 2007," Bob Walton said, "but sadly we have lost 900 manufacturing jobs that we have not been able to replace."

He updated the group on the sales tax reform which passed last spring in the state legislature, making New Mexico the lowest cost state for manufacturing in west of Texas. He also cited AED's success in working with 1,200 established businesses through their job incentive training program. Twenty-two companies have specifically leveraged it to help train on 232 jobs, receiving over two million dollars in available funding. Two FMANM member

companies have been directly impacted by these programs and they shared their gratitude with Walton.

Next up, Kathy Walton detailed her outreach efforts to create sustainable jobs in rural counties in New Mexico. Among her successes are finding Titan Aerospace who manufacture a solar-powered glider in Moriarity, helping with funding for a wind farm in Encino, and bringing resources together to bring a hospital to the under-served community of Belen in Valencia County. "Who wouldn't want to do this?" she asked, assessing the impact that she is able to make through her job with the department.

Bob Walton updated the group on the latest new company recruitment efforts by AED as he closed. Eighty-five companies are considering relocation to New Mexico, 35 of which are in the manufacturing sector, as AED continues its efforts to grow the economic base in the city and the state.



# Economic Development continued





# Economic Development continued



**CHECK US OUT ON THE WEB AT [WWW.FMANM.COM](http://WWW.FMANM.COM)**

## The Latest and Greatest in Energy Efficient Buildings Wednesday, September 18th

Make reservations now to join the Facility Manager Association of New Mexico to hear important information on the latest in energy efficient building systems. You must rsvp by 5 pm on Monday, Sept. 16th, to be included. **Please rsvp to [carolee@fmanm.com](mailto:carolee@fmanm.com) (preferred) or by calling 505-975-6753.**

**When:** Wednesday, September 18th, 2013, at 7:15 a.m.  
(Arrive early for coffee and connections)

**Where:** Garduno's Uptown  
2100 Louisiana Boulevard NE  
Albuquerque, NM (505) 880-0055

**Cost:** \$30 to Members  
\$35 to Non-Members



Join us for a Southwestern style breakfast buffet!